Enshrined in the statement, Creativity Opens Spaces, it is our shared belief that through imagination, inventiveness and ingenuity, we can push boundaries and open new opportunities for ourselves, our customers and our communities.

- Burberry



## BURBERRY'S STRATEGIC THREE YEAR MISSION STATEMENT

- Promoting a sustainable luxury market and target ethical consumers;
- Generating new marketing campaigns to
- increase brand exposure and brand loyalty;

  Accelerating the transformation from a century-old heritage to a more inclusive future vision of digital development by collaborating with other brands.

#### OBJECTIVES

- Increasing the consumer brand awareness through product development and brand collaboration.
- Developing the S/S 2022 womenswear collection for Burberry x Nike collaboration, by applying sustainable and ethical fibers and technologies, so as to build a better reputation and loyalty.
   Focusing on the demand and expectations of target consumer (i.e. Millennials and Gen 2) to
- maximize sales and profits.
- Producing a range plan based on the WGSN Connected trend, and Burberry's brand strategy.
   Visualizing how the collection can be styled with other Burberry items, which aims to increase
- purchase intent of customers.

  In 2023, we aim to reach GBP 850 million in Burberry womenswear (Strategic Report, 2021).

# TIMELINE





#### BURBERRY



# BURBERRY

# Trend Inspirations



































# Logo Cotton Hoodie

Price: £230.00 Ref: BN2022001 Size Range:xs - xxt Composition: 100x mechanically recycled cotton





# Logo Bra Top

Price: £180.00 Ref: BN2022002 Size Range:XXX5-XXI Composition:72X recycled polyester, 28X spandex







### Logo Cotton Skirt

Ref: 8N2022003 Size Range: XXXS-XXL Composition: 100% mechanically recycled cotton





# Logo Sheer Trouser

Price: £250.00 Ref: 8N2022004 Size Range:XXS-XL Composition:85% recycled polyester, 14% elastane







#### Silver Top Price: £280.00

Ref: BN2022005 Size Range: XXS-XXL Composition: 100% recycled and antibacterial nylon





# Logo Body Suit

Price: £220.00 Ref: BN2022006 Size Range:XXS-XXL Composition: 77% recycled polyester, 23% elastine









Sheer Coat Price: £690.00 Ref: BN2022007

Size Range: X5-L Composition: 100% recycled







# Logo Loose Trench

Price: £1290.00 Ref: BN2022008 Size Range: XXS - XL Composition: Silver: 100% recycled and antibacterial nylon: Honey: 100% cotton













From the Strategic Report (2021), three key brand development areas were identified for all strategic concepts:

- · Promoting a sustainable luxury market
- · Targeting Millennials and Gen Z · Pushing boundaries to open new market opportunities
- Burberry x Nike's latest collection seeks to address these

areas in addition to growing revenue and footfall in order to achieve the brand's strategic growth.

# Collaborating with Sportswear

Collaborations between sportswear and luxury brand open the door to satisfy modern consumers' desire to be both comfortable and stylish.

The collection uses sustainable fibres, such as recycled cotton. polyester and nylon, to achieve the brand sustainability objectives.